

MKTG 2001 ADVERTISING: CREATIVE

Credit Points 10

Legacy Code 100552

Coordinator John Greig ([https://directory.westernsydney.edu.au/search/name/John Greig/](https://directory.westernsydney.edu.au/search/name/John%20Greig/))

Description This is a practice-oriented subject designed to teach students how to conceive and produce original and effective advertising to meet strategic goals. From interpretation of a brief, to creating and evaluating concepts, and presenting campaigns, the subject aims to mirror real processes within the advertising industry.

School Humanities & Comm Arts

Discipline Advertising

Student Contribution Band HECS Band 4 10cp

Check your fees via the Fees (https://www.westernsydney.edu.au/currentstudents/current_students/fees/) page.

Level Undergraduate Level 2 subject

Pre-requisite(s) MKTG 1001 OR DESN 1007

Learning Outcomes

On successful completion of this subject, students should be able to:

1. engage meaningfully in the 'creative process' of advertising, integrating image, word, and other elements into effective advertising concepts, across a range of media
2. continually improve on their ideas. Collaboration, and critical self and peer evaluation are key to this process.
3. apply a variety of approaches to idea generation and development, in order to identify techniques and processes which maximize students' own potential.
4. explain many of the unique and differing issues involved in creating effective concepts for different media and audiences
5. create a number of advertising concepts within a common campaign theme, as the foundation for effective brand building
6. explain a range of fundamental executional terms and issues, and typical processes involved in the production of advertising concepts
7. present a portfolio which showcases, professionally and clearly, a range of advertising concepts
8. apply presentation skills which clearly communicate creative concepts

Subject Content

The brief as a tool; how to interpret/interrogate it
Different approaches to the creative process and concept development

Working with visuals and copy

Characteristics of different media - what works, what doesn't & why
Campaigns - 'characteristics and elements of big ideas' in brand-building

Evaluation and criticism

Presentation & production - overview of processes

Assessment

The following table summarises the standard assessment tasks for this subject. Please note this is a guide only. Assessment tasks are regularly updated, where there is a difference your Learning Guide takes precedence.

Type	Length	Percent	Threshold	Individual/ Group Task	Mandatory
Professional Task	Not specified	60	N	Individual	N
Professional Task	Not specified	40	N	Individual	N

Prescribed Texts

- Felton, George. Advertising Concept & Copy (2013) W.W. Norton & Company Inc., New York
- Foster, Jack. How To Get Ideas, (2007) Berrett-Koehler New York

Teaching Periods

Sydney City Campus - Term 1 (2025)

Sydney City

On-site

Subject Contact Ming Diao ([https://directory.westernsydney.edu.au/search/name/Ming Diao/](https://directory.westernsydney.edu.au/search/name/Ming%20Diao/))

View timetable (https://classregistration.westernsydney.edu.au/odd/timetable/?subject_code=MKTG2001_25-SC1_SC_1#subjects)

Vietnam Session 2 (2025)

Vietnam

On-site

Subject Contact John Greig ([https://directory.westernsydney.edu.au/search/name/John Greig/](https://directory.westernsydney.edu.au/search/name/John%20Greig/))

View timetable (https://classregistration.westernsydney.edu.au/odd/timetable/?subject_code=MKTG2001_25-UT2_UE_1#subjects)

Spring (2025)

Online

Online

Subject Contact John Greig ([https://directory.westernsydney.edu.au/search/name/John Greig/](https://directory.westernsydney.edu.au/search/name/John%20Greig/))

View timetable (https://classregistration.westernsydney.edu.au/odd/timetable/?subject_code=MKTG2001_25-SPR_ON_2#subjects)

Parramatta - Victoria Rd

On-site

Subject Contact John Greig ([https://directory.westernsydney.edu.au/search/name/John Greig/](https://directory.westernsydney.edu.au/search/name/John%20Greig/))

View timetable (https://classregistration.westernsydney.edu.au/odd/timetable/?subject_code=MKTG2001_25-SPR_PS_1#subjects)

Vietnam Session 3 (2025)

Vietnam

On-site

Subject Contact John Greig ([https://directory.westernsydney.edu.au/search/name/John Greig/](https://directory.westernsydney.edu.au/search/name/John%20Greig/))

View timetable (https://classregistration.westernsydney.edu.au/odd/timetable/?subject_code=MKTG2001_25-UT3_UE_1#subjects)