

# ACCT 3011 THE ACCOUNTANT AS A CONSULTANT

Credit Points 10

Legacy Code 200118

**Coordinator** Sharne Plumb ([https://directory.westernsydney.edu.au/search/name/Sharne Plumb/](https://directory.westernsydney.edu.au/search/name/Sharne%20Plumb/))

**Description** This subject aims to provide students with a 'hands on' flexible and practical work integrated learning (WIL) experience in the Accounting degree. This is mainly done through working in groups on projects as accountants would do when they engage with clients and entrepreneurs as professional consultants. Students come to understand the role of an accountant in the effective management of the business to sustain, grow and expand the business to higher levels consulting problems involving a wide range of business related issues. This subject is designed to give students an opportunity to apply the theoretical knowledge gained in other subjects in their degree program thus enabling them to bring knowledge to life. On successful completion of this subject students will be able to appreciate the relevance of their business subjects in real business situations and to become business consultants.

**School** Business

**Discipline** Accounting

**Student Contribution Band** HECS Band 4 10cp

Check your fees via the Fees ([https://www.westernsydney.edu.au/currentstudents/current\\_students/fees/](https://www.westernsydney.edu.au/currentstudents/current_students/fees/)) page.

**Level** Undergraduate Level 3 subject

**Pre-requisite(s)** ACCT 2001

**Equivalent Subjects** LGYB 8986 - The Accountant as a Management Consultant

## Learning Outcomes

On successful completion of this subject, students should be able to:

1. Appreciate the kinds of problems encountered by local businesses/ organisations and the symptoms that will be apparent in their accounts;
2. Analyse and solve various business problems using case study approaches;
3. Develop skills in financial and strategic planning for small business;
4. Enhance report writing and verbal communication skills;
5. Demonstrate a foundation of ethical thinking in commercial engagements;
6. Demonstrate an understanding of the role an accountant as a consultant provides to business.
7. Analyse a business problem encountered by any for- profit, a not-for profit, or a government organisation, and its impact on stakeholders;
8. Apply appropriate accounting research methods and tools to solve problems;
9. Use appropriate communication methods, verbal and written, to convey information;
10. Work productively, in a group of consultants, to solve and report on a business problem;
11. Develop a project tender which includes appropriate curriculum vitae;
12. Present project findings to an audience of peers or industry professionals.

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## Subject Content

- strategic thinking and strategic accounting
- financial and management accounting
- Regulatory Issues
- client management Issues
- financial management
- business or professional ethics
- Entrepreneurship ? Background on The role of The entrepreneurial profile
- Marketing of businesses including pricing of products and services
- business and succession planning
- Internal control
- Project tenders including curriculum Vitae

## Assessment

The following table summarises the standard assessment tasks for this subject. Please note this is a guide only. Assessment tasks are regularly updated, where there is a difference your Learning Guide takes precedence.

Type	Length	Percent	Threshold	Individual/ Group Task	Mandatory
Proposal	1100 words	10	N	Individual	Y
Reflection	1500 words	30	N	Individual	Y
Presentation	20 minutes	20	N	Group	Y
Report	4500 words	40	N	Group	Y

### Prescribed Texts

- Shaper, M & Volery, T 2011, Entrepreneurship and small business ? a Pacific Rim perspective, 3rd edn, John Wiley & Sons Australia Ltd.

### Teaching Periods

## Autumn (2025)

### Parramatta City - Macquarie St

#### On-site

**Subject Contact** Sharne Plumb ([https://directory.westernsydney.edu.au/search/name/Sharne Plumb/](https://directory.westernsydney.edu.au/search/name/Sharne%20Plumb/))

View timetable ([https://classregistration.westernsydney.edu.au/odd/timetable/?subject\\_code=ACCT3011\\_25-AUT\\_PC\\_1#subjects](https://classregistration.westernsydney.edu.au/odd/timetable/?subject_code=ACCT3011_25-AUT_PC_1#subjects))

## Sydney City Campus - Term 1 (2025)

### Sydney City

#### On-site

**Subject Contact** Neelam Goela ([https://directory.westernsydney.edu.au/search/name/Neelam Goela/](https://directory.westernsydney.edu.au/search/name/Neelam%20Goela/))

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## **WSU Online TRI-2 (2025)**

### **Wsu Online**

#### **Online**

**Subject Contact** Sharne Plumb (<https://directory.westernsydney.edu.au/search/name/Sharne Plumb/>)

View timetable ([https://classregistration.westernsydney.edu.au/odd/timetable/?subject\\_code=ACCT3011\\_25-OT2\\_OW\\_2#subjects](https://classregistration.westernsydney.edu.au/odd/timetable/?subject_code=ACCT3011_25-OT2_OW_2#subjects))

## **Spring (2025)**

### **Parramatta City - Macquarie St**

#### **On-site**

**Subject Contact** Sharne Plumb (<https://directory.westernsydney.edu.au/search/name/Sharne Plumb/>)

View timetable ([https://classregistration.westernsydney.edu.au/odd/timetable/?subject\\_code=ACCT3011\\_25-SPR\\_PC\\_1#subjects](https://classregistration.westernsydney.edu.au/odd/timetable/?subject_code=ACCT3011_25-SPR_PC_1#subjects))

## **Sydney City Campus - Term 3 (2025)**

### **Sydney City**

#### **On-site**

**Subject Contact** Neelam Goela (<https://directory.westernsydney.edu.au/search/name/Neelam Goela/>)

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