

# COMM 3045 ADVERTISING: CAMPAIGNS

**Credit Points** 10

**Legacy Code** 102730

**Coordinator** John Greig (<https://directory.westernsydney.edu.au/search/name/John Greig/>)

**Description** In this capstone subject students will learn to professionalise key aspects of the advertising management process. The subject provides the opportunity to link and apply theoretical understanding with research, writing, planning, creative development and media, and presentation skills in response to a live client brief provided by a multi-national advertising agency. The 'real world' situation allows students to demonstrate their capacity for problem analysis and to develop appropriate and timely solutions. Students will work within an allocated budget and to realistic industry deadlines to produce a campaign they can include in their portfolio. Assessment tasks will enable students to demonstrate emerging professional capacity and prepare themselves for a communication position, either in an advertising agency, media agency or consultancy.

**School** Humanities & Comm Arts

**Discipline** Communication And Media Studies

**Student Contribution Band** HECS Band 4 10cp

Check your fees via the Fees ([https://www.westernsydney.edu.au/currentstudents/current\\_students/fees/](https://www.westernsydney.edu.au/currentstudents/current_students/fees/)) page.

**Level** Undergraduate Level 3 subject

**Pre-requisite(s)** COMM 2011 AND COMM 2006

**Equivalent Subjects** LGYA 1057 - Advertising Campaigns COMM 3007 - Communication Campaigns

## Learning Outcomes

On successful completion of this subject, students should be able to:

1. Explain the importance of strategy and research in successful advertising campaigns across a range of different approaches and methodologies.
2. Critique advertising campaigns and describe best practice.
3. Undertake relevant research to develop and leverage strategies for campaigns and to develop relevant and strategic insights.
4. Create and present an advertising campaign based on a live agency brief for a real world client.
5. Apply a theoretical grounding in campaign development.

## Subject Content

**(1) Campaign Practice**

Components include

- Research
- Formulating objectives
- Identifying and understanding the target audiences
- Planning strategies and tactics
- Creative development
- Writing and design
- Media planning
- Budgeting
- Meeting timelines and evaluation

**(2) Campaign Theory**

- Reading and research on campaigns
- Role of digital and traditional media
- Examination of best practice
- Reviewing others' work
- Self-reflection
- Developing a portfolio
- Application of digital and traditional media
- Planning advertising campaigns in a multidisciplinary, multicultural and multimodal context

Components include

## Assessment

The following table summarises the standard assessment tasks for this subject. Please note this is a guide only. Assessment tasks are regularly updated, where there is a difference your Learning Guide takes precedence.

Type	Length	Percent	Threshold	Individual/ Group Task
Critical Review	3 minutes per 30 presentation		N	Individual
Critical Review	2,500 words	30	N	Group
Portfolio	1,000 words and concepts	40	N	Group

## Prescribed Texts

- Felton, George. Advertising Concept & Copy (2013) W.W. Norton & Company Inc., New York
- Foster, Jack. How To Get Ideas, (2007) Berrett-Koehler New York

## Teaching Periods

### Vietnam Session 1 (2024)

#### Vietnam

##### On-site

**Subject Contact** John Greig (<https://directory.westernsydney.edu.au/search/name/John Greig/>)

View timetable ([https://classregistration.westernsydney.edu.au/even/timetable/?subject\\_code=COMM3045\\_24-UT1\\_UE\\_1#subjects](https://classregistration.westernsydney.edu.au/even/timetable/?subject_code=COMM3045_24-UT1_UE_1#subjects))

### Sydney City Campus - Term 2 (2024)

#### Sydney City

##### On-site

**Subject Contact** Ming Diao (<https://directory.westernsydney.edu.au/search/name/Ming Diao/>)

View timetable ([https://classregistration.westernsydney.edu.au/even/timetable/?subject\\_code=COMM3045\\_24-SC2\\_SC\\_1#subjects](https://classregistration.westernsydney.edu.au/even/timetable/?subject_code=COMM3045_24-SC2_SC_1#subjects))

### Spring (2024)

#### Penrith (Kingswood)

##### On-site

**Subject Contact** John Greig (<https://directory.westernsydney.edu.au/search/name/John Greig/>)

View timetable ([https://classregistration.westernsydney.edu.au/even/timetable/?subject\\_code=COMM3045\\_24-SPR\\_KW\\_1#subjects](https://classregistration.westernsydney.edu.au/even/timetable/?subject_code=COMM3045_24-SPR_KW_1#subjects))

## **Online**

### **Online**

**Subject Contact** John Greig (<https://directory.westernsydney.edu.au/search/name/John Greig/>)

View timetable ([https://classregistration.westernsydney.edu.au/even/timetable/?subject\\_code=COMM3045\\_24-SPR\\_ON\\_2#subjects](https://classregistration.westernsydney.edu.au/even/timetable/?subject_code=COMM3045_24-SPR_ON_2#subjects))

## **Parramatta - Victoria Rd**

### **On-site**

**Subject Contact** John Greig (<https://directory.westernsydney.edu.au/search/name/John Greig/>)

View timetable ([https://classregistration.westernsydney.edu.au/even/timetable/?subject\\_code=COMM3045\\_24-SPR\\_PS\\_1#subjects](https://classregistration.westernsydney.edu.au/even/timetable/?subject_code=COMM3045_24-SPR_PS_1#subjects))

## **Vietnam Session 3 (2024)**

### **Vietnam**

#### **On-site**

**Subject Contact** John Greig (<https://directory.westernsydney.edu.au/search/name/John Greig/>)

View timetable ([https://classregistration.westernsydney.edu.au/even/timetable/?subject\\_code=COMM3045\\_24-UT3\\_UE\\_1#subjects](https://classregistration.westernsydney.edu.au/even/timetable/?subject_code=COMM3045_24-UT3_UE_1#subjects))

## **Sydney City Campus - Term 3 (2024)**

### **Sydney City**

#### **On-site**

**Subject Contact** John Greig (<https://directory.westernsydney.edu.au/search/name/John Greig/>)

View timetable ([https://classregistration.westernsydney.edu.au/even/timetable/?subject\\_code=COMM3045\\_24-SC3\\_SC\\_1#subjects](https://classregistration.westernsydney.edu.au/even/timetable/?subject_code=COMM3045_24-SC3_SC_1#subjects))